



YEAR in Review

There's an Emily Dickinson poem that begins "Hope" is the thing with feathers—that perches in the soul. For many of us, birds are a symbol of optimism, excitement, and yes, hope. As seasons change, many of the bird friends that we see outside change—but they reliably return year after year, giving us hope that the environmentally conscious choices we make are benefiting birds, wildlife, and people in Western Pennsylvania and beyond. At ASWP, we connect people to birds and nature early—starting in childhood. We provide engaging programs that keep people coming back for summer camps, college birding outings, and family-friendly bird walks. If people can't get to us, we'll go to them—at local libraries and senior centers. Last year, over 31,600 individuals participated in one of our programs. 217 individuals enrolled their homes/yards in our Certified Backyard Habitat program. And over 20 communities chose to become Bird Towns. What do these numbers add up to? Hope. The feeling that continues to propel us forward as we look back at the successes of the past year—and look ahead to 2025.



4 Public Parks and Reserves (8 Properties Total)

599 Acres Owned of Managed; 137 Acres Protected by Easement

> 12.5 Miles of Trails Maintained

> > 65,000 Estimated Property Visitors

OUR VOLUNTEERS

1,244 ASWP Volunteers

7,884 Volunteer Hours

\$264,035 Estimate Value of Donated Time

PRICELESS The Real Value of our Volunteers

CHRISTMAS BIRD COUNT RESULTS

276 Count Hours in Pittsburgh with 76 Species Seen

54.4 Count Hours in South Butler with 59 Species Seen

53 Count Hours in Mon Valley with 51 Species Seen

> 298 Total Participants

MEMBERSHIP 3.620

Member Households

864 Members for at Least 10 Years; 527 for at Least 20 Years

594 Members at the \$100+ Levels; 49 at \$1,000+

> 751 New Members

NATIVE PLANT NURSERY 18,000

Plants Sold or Donated

130 Native Plant Species Propagated at Nursery

200 Total Native Plant Species Available in Inventory

2,200 Native Seed Packets Donated in our Region



CBH ENROLLMENT

1,280 Total Certified Backyard Habitat Enrollees

> 217 New Enrollees

689 Total Certified Backyard Habitats

1,646 Total Certified Acres



NATURE STORE HIGHLIGHTS

5,818 Suet Cakes Sold

317 Bags of Bird-Friendly Coffee Sold

2,100 Zinc Garden Markers to ID Native Plants Sold

NEARLY 100 Unique Birdfeeder Options



COLLEGE BIRDING PROGRAM 180

Students

8 Universities

> 82 Outings

355

eBird Checklists from 26 Counties and 7 States Reporting 224 Species of Birds



411 School Programs Reaching 20,290 Students

487 Public Programs and Classes Reaching 7,256 People

60 Online Programs with 2,710 Households Viewing

199 Hikes with 1,393 Participants



47 Summer Camp Days

> 434 Total Campers

\$3,620 Camp Scholarships Awarded

10,940 Hours Spent Enjoying the Outdoors

BIRD TOWN PENNSYLVANIA

10 Official Bird Towns in Southwestern PA

52,696 People Living in Southwestern PA Bird Towns

26,086 Official Acres of Bird Towns in Southwestern PA

71 Official Bird Towns in PA

FIELD CONSERVATION 7

New School and Community Pollinator Gardens Installed

> 107 Acres of Invasive Plant Management

> > 329

Hemlocks Protected from Hemlock Woolly Adelgid

1,800 New Trees in the Ground

> Golden-crowned Kinglet Photo Courtesy of: Dan Mendenhall

OPERATING INCOME

Contributed Income	614,285
Earned Income	1,095,358
Interest Income and Tax Credits	109,918
Total Operating Income	\$1,819,561
Money Spent from Multi-year Support	\$704,843
EXPENSES	
Programs, Projects, & Places	2,173,552
Management & General Administration	130,522
Fundraising	103,792
Total Program Expenses	\$2,407,866
Money Reserved for Multi-year Projects	\$40,596

STATEMENT OF FINANCIAL POSITION (AS OF JUNE 30, 2024)

Total Liabilities	\$27 8,186
Deferred Revenue	81,186
Accrued Expenses	83,696
Accounts Payable	112,511
LIABILITIES	
Total Assets	\$9,383,417
Fixed Assets (Net of Accumulated Depreciation)	7,561,907
Investments	1,060,370
Inventories	145,377
Accounts/Pledges Receivable	481,360
Cash and Cash Equivalents	134,403
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NET ASSETS (WITHOUT DONOR RESTRICTIONS)

Total Matt Association of Descent Descent	40.050.000
Endowment	355,281
Board Designated Land Acquisition & Projects	22,878
Unrestricted - Undesignated (Land & Buildings)	7,678,727

Total Net Assets without Donor Restrictions\$8,056,886

NET ASSETS (WITH DONOR RESTRICTIONS)

Total Liabilities and Net Assets	\$9,383,417
Total Net Assets with Donor Restrictions	\$1,048,345
Endowment	678,666
Projects	369,678

These numbers are for the fiscal year running July 1, 2023 through June 30, 2024. Our audited financial statements and IRS 990 are available online or by request.



45% Nature Centers and Reserves

24% Conservation and Native Plant Activities

21% Education and Member Programs

> 5% General Admin

> > 5% Fundraising



20% Retail Activity

18% Individual Contributions

18% Programs and Tuitions

> 18% Facility Rentals

9% Foundations

7% Endowments and Misc.

6% Government

4% Corporate and Organizational Support